

CANNON BUILDING 861 SILVER LAKE BLVD., SUITE 203 Dover, Delaware 19904-2467

STATE OF DELAWARE **DEPARTMENT OF STATE**

DIVISION OF PROFESSIONAL REGULATION

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WEBSITE: WWW.DPR.DELAWARE.GOV

PUBLIC MEETING NOTICE: DELAWARE REAL ESTATE COMMISSION

MEETING DATE AND TIME: Thursday, January 12, 2012 at 9:00 a.m.

861 Silver Lake Boulevard, Dover, Delaware PLACE:

Conference Room A, Second Floor of the Cannon Building

AMENDED AGENDA (Amended items are noted by an asterisk)

- Call to Order Welcome New Commission Member
- 2.0 Review and Approval of Minutes
 - Meeting Minutes December 8, 2011
- 3.0 Public Hearing
 - 3.1 9:15 a.m. Public Hearing Regarding Proposed Revisions to the Rules and Regulations
- 4.0 **New Business**
 - 4.1 Applications for Licensure
 - 4.1.1 Ratification of New Salesperson Applicants
 - 4.1.1.1 Louis Molnar, Condominium Realty Ltd., Ocean City, MD
 - 4.1.1.2 Matthew Locraft, KLNB, Brambleton, VA
 - 4.1.1.3 Robin Little, Prudential Fox & Roach, Devon, PA
 - 4.1.1.4 James Kauker, Long & Foster, Bethany Beach, DE
 - 4.1.1.5 Micah Glover, Prudential Fox & Roach, Greenville, DE
 - 4.1.1.6 Gregory Murphy, Crowley Associates Realty, Inc., Bethany Beach, DE
 - 4.1.1.7 Elizabeth Miller, Prudential Fox & Roach, Greenville, DE
 - 4.1.1.8 Sherilyn McLaughlin, Coldwell Banker Residential Brokerage, Bethany Beach, DE
 - 4.1.1.9 Brianna Scampton, Coldwell Banker Residential Brokerage, Bethany Beach, DE

- 4.1.1.10 Sandra Freeman, Metro Referrals, Bear, DE
- 4.1.1.11 Diane Holoka, Prudential Fox & Roach, Devon, PA
- 4.1.1.12 Richard Citrino, Century 21 Fantini Real Estate, Claymont, DE
- 4.1.1.13 Jennifer Ford, Prudential Fox & Roach, Greenville, DE
- 4.1.1.14 Mark Singleton, Prudential Fox & Roach, Newark, DE
- 4.1.1.15 Charlotta Sedgley, National Referral Real Estate, Wilmington, DE
- 4.1.1.16 Kathleen Thomas, Re/Max by the Sea, Bethany Beach, DE
- *4.1.1.17 Patricia Piemontese, Delaware Realty, Lewes, DE
- *4.1.1.18 Jamie Spencer, R & R Commercial Realty, Inc., Dover, DE
- *4.1.1.19 Faith Foxwell, Crowley Associates Realty, Inc., Bethany Beach, DE
- *4.1.1.20 Beverly Foote, Coldwell Banker Resort Realty, Seaford, DE
- *4.1.1.21 Gertrude Hillman, Realty Mark-First State, Newark, DE
- *4.1.1.22 Dorise McVicker, Coldwell Banker Residential Brokerage, Bethany Beach, DE
- *4.1.1.23 Christine Kratzer, Coldwell Banker Residential Brokerage, Bethany Beach, DE
- *4.1.1.24 Henry Jaffe, Ocean Atlantic Sotheby's, Lewes, DE
- *4.1.1.25 Lynn Morrow, Realty Mark-First State, Newark, DE

4.1.2 Non-Resident Brokers

- 4.1.2.1 Drew Wodarski, Realty Michigan LLC, Rockford, MI
- *4.1.2.2 Hugh Smith, Coldwell Banker Chesapeake Real Estate, LLC, Easton, MD
- *4.1.2.3 Charles Swope, Swope Lees Commercial Real Estate, LLC, West Chester, PA
- *4.1.2.4 Meghan Chorin, Image One Real Estate Services, Inc., Aldan, PA

4.1.3 Resident Brokers

- 4.1.3.1 Linda Bradley-Thompson, Coastal Living Realty, Bethany Beach, DE
- 4.1.3.2 William Davis, Re/Max Associates, Lewes, DE
- 4.1.3.3 Anne Powell, ResortQuest Real Estate, Selbyville, DE
- *4.1.3.4 Jennifer Hughes, ResortQuest Real Estate, Selbyville, DE
- *4.1.3.5 William Mann, Mann & Sons, Inc., Rehoboth Beach, DE
- *4.1.3.6 Christopher Lind, Indian River Land Company, Inc., Millsboro, DE

4.1.4 New Offices

- 4.1.4.1 Long & Foster, Bear, DE
- 4.1.4.2 Delaware Homes, Inc., Smyrna, DE
- 4.1.4.3 Coastal Living Realty, Bethany Beach, DE
- *4.1.4.4 Metro Referral Associates, Bear, DE

4.1.5 Non-Resident Salespersons

4.1.6 Resident Salespersons

- 4.1.6.1 George Cole, Keller Williams Realty at the Beach, Lewes, DE
- 4.1.6.2 Joseph Cole, Keller Williams Realty at the Beach, Lewes, DE
- 4.1.6.3 Diana Zipfel, Metro Referral, Bear, DE

4.1.7 Reinstatement of Licenses

*4.1.7.1 Mark Mueller, Sierra Mid Atlantic, Baltimore, MD

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- 4.2 Status of Complaints
 - 4.2.1 Complaint No. 02-30-10 Closed
 - 4.2.2 Complaint No. 02-24-11 Assigned to Mr. Harrington
 - 4.2.3 Complaint No. 02-25-11 Assigned to Mr. Whitfield
 - 4.2.4 Complaint No. 02-26-11 Assigned to Mr. Allamong
 - 4.2.5 Complaint No. 02-27-11 Assigned to Mr. White
 - 4.2.6 Complaint No. 02-01-12 Assigned to Mr. Staton
- 4.3 Education Committee Report
 - 4.3.1 Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted
- 4.4 Review of Letter from Christopher Baldini Requesting a Waiver of the One-Year Requirement
- *4.5 Discussion: Real Estate Test Development Meeting
- *4.6 Discussion: Seller's Disclosure, New Construction for Workforce Housing Projects
- 5.0 Old Business
 - *5.1 Review of Revised Consumer Information Statements
- 6.0 Other Business before the Commission (for discussion only)
- 7.0 Public Comment
- 8.0 Next Meeting February 9, 2012
- 9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Commission office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted. Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 <u>Delaware Code</u>, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE OFFICE OF THE DELAWARE REAL ESTATE COMMISSION AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.